A-325-1

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

September 1981

Manufacturers shipped 21,264 mobile homes to retail sales locations and permanent sites during September 1981. This was a slight decrease from the 21,297 homes shipped in September 1980.

On a cumulative basis, manufacturers shipped 189,936 during the nine month period ended September 30, 1981, compared to 163,623 homes shipped during the same period a year ago, a 16% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb.	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar.	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382	23,039	+50%	Jan-June	105,173	124,657	+19%
July	16,964	21,724	+28%	Jan-July	122,137	146,381	+20%
August	20,006	22,348	+12%	Jan-Aug.	142,143	168,729	+19%
September	21,452	21,505	0%	Jan-Sept.	163,595	190,234	+16%
October	23,641			Jan-Oct.	187,236		
November	17,806			Jan-Nov.	205,042		
December	15,967			Jan-Dec.	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	17,816	15,609	-12%	January	17,816	15,609	-12%
February	18,835	17,534	- 7%	Jan-Feb.	36,651	33,143	-10%
March	19,222	21,476	+12%	Jan-Mar.	55,873	54,619	- 2%
April	18,215	24,128	+32%	Jan-April	74,088	78,747	+ 6%
May	15,653	22,884	+46%	Jan-May	89,741	101,631	+13%
June	15,501	23,052	+49%	Jan-June	105,242	124,683	+18%
July	17,003	21,754	+28%	Jan-July	122,245	146,437	+20%
August	20,081	22,235	+11%	Jan-Aug.	142,326	168,672	+19%
September	21,297	21,264	0%	Jan-Sept.	163,623	189,936	+16%
October	23,822			Jan-Oct.	187,445		
November	17,792			Jan-Nov.	205,237		
December	15,854			Jan-Dec.	221,091		

*Estimated monthly shipment figures are computed by MHI from NCSBCS Data. In making the computation, it is assumed that all month-end destination pending items represent finished home inventory and that all inventory is shipped during the following month.

MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%	2.5%	July	581	551
August	2.5%	3.0%	August	506	664
September	3.1%	4.2%	September	661	905
October	2.0%		October	480	
November	2.7%		November	494	
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,082	1,031	- 5%	7,939	9,081	+14%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	1,082	1,031	- 5%	7,939	9,081	+14%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	3,086	2,496	-19%	21,385	23,475	+10%
Illinois	*	*	*	*	*	*
Indiana	2,424	2,001	-17%	16,270	18,575	+14%
Michigan	*	*	*	48	*	*
Ohio	300	149	-50%	2,190	1,561	-29%
Wisconsin	362	346	- 4%	2,877	3,339	+16%
WEST NORTH CENTRAL	1,496	1,687	+13%	10,846	14,337	+32%
Iowa	*	*	*	*	*	*
Kansas	732	923	+26%	5,374	7,486	+39%
Minnesota	224	192	-14%	1,631	2,041	+25%
Missouri	182	195	+ 7%	1,331	1,579	+19%
Nebraska	358	377	+ 5%	2,510	3,231	+29%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,700	6,275	+10%	45,865	54,643	+19%
Delaware	0	0	0%	0	0	0%
Florida	1,758	1,771	+ 1%	14,898	15,067	+ 1%
Georgia	2,207	2,661	+21%	17,907	23,255	+30%
Maryland	*	*	*	*	*	*
North Carolina	1,548	1,621	+ 5%	11,457	14,425	+26%
South Carolina	*	*	*	*	*	*
Virginia	187	222	+19%	1,603	1,896	+18%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	5,909	6,411	+ 8%	44,929	55,145	+23%
Alabama	1,534	1,486	- 3%	11,688	14,248	+22%
Arkansas	302	275	- 9%	2,402	2,538	+ 6%
Kentucky	*	*	*	*	*	*
Louisiana	272	320	+18%	2,279	2,665	+17%
Mississippi	359	321	-11%	2,326	2,825	+21%
Oklahoma	90	108	+20%	773	782	+ 1%
Tennessee	502	610	+22%	3,780	5,223	+38%
Texas	2,850	3,291	+15%	21,681	26,864	+24%

MOBILE HOME PRODUCTION

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,209	1,204	0%	9,232	10,801	+17%
Arizona	436	522	+20%	3,348	4,741	+42%
Colorado	218	272	+25%	1,796	2,243	+25%
Idaho	555	410	-26%	4,088	3,817	- 7%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	2,429	1,915	-21%	19.347	18,457	- 5%
California	1,286	1,082	-16%	11,243	10,898	- 3%
Oregon	913	686	-25%	6,505	6,082	- 7%
Washington	230	147	-36%	1,599	1,477	- 8%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	0	0	0%	0	0	0%
STATES WITH*	541	486	-10%	4,052	4,295	+ 6%
TOTAL PRODUCTION	21,452	21,505	0%	163,595	190,234	+16%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, meaningful, in these cases.

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	1,251	1,145	- 8%	9,128	10,165	+11%
Connecticut	24	26	+ 8%	222	232	+ 5%
Maine	98	94	- 4%	654	778	+19%
Massachusetts	63	57	-10%	368	392	+ 7%
New Hampshire	70	61	-13%	539	589	+ 9%
New Jersey	64	54	-16%	527	420	-20%
New York	360	333	- 8%	2,426	2,903	+20%
Pennsylvania	525	475	-10%	4,019	4,408	+10%
Rhode Island	6	8	+33%	43	73	+70%
Vermont	41	37	-10%	330	370	+12%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	2,265	1,704	-25%	15,365	16,170	+ 5%
Illinois	389	288	-26%	2,420	2,619	+ 8%
Indiana	515	333	-35%	3,288	3,547	+ 8%
Michigan	507	439	-13%	3,490	3,712	+ 6%
Ohio	655	432	-34%	4,643	4,294	- 8%
Wisconsin	199	212	+ 7%	1,524	1,998	+31%
WEST NORTH CENTRAL	1,073	1,036	- 3%	8,192	9,737	+19%
Iowa	131	116	-11%	913	1,050	+15%
Kansas	220	250	+14%	1,619	2,196	+36%
Minnesota	151	119	-21%	1,203	1,433	+19%
Missouri	322	292	- 9%	2,448	2,583	+ 6%
Nebraska	75	100	+33%	693	778	+12%
North Dakota	103	95	- 8%	837	1,138	+36%
South Dakota	71	64	-10%	479	559	+17%
SOUTH ATLANTIC	5,604	5,979	+ 7%	44,485	52,649	+18%
Delaware	110	105	- 5%	800	1,021	+28%
Florida	2,256	2,183	- 3%	19,225	19,615	+ 2%
Georgia	776	933	+20%	6,373	8,731	+37%
Maryland	98	91	- 7%	811	893	+10%
North Carolina	1,061	1,264	+19%	7,783	10,545	+35%
South Carolina	506	695	+37%	4,250	6,046	+42%
Virginia	457	442	- 3%	2,833	3,439	+21%
West Virginia	340	266	-22%	2,410	2,359	- 2%
SOUTH CENTRAL	6,356	7,065	+11%	46,747	61,364	+31%
Alabama	480	462	- 4%	4,027	4,375	+ 9%
Arkansas	300	191	-36%	1,676	2,012	+20%
Kentucky	399	397	- 1%	2,804	3,421	+22%
Louisiana	1,123	1,211	+ 8%	8,813	11,897	+35%
Mississippi	377	240	-36%	2,933	3,117	+ 6%
Oklahoma	597	1,013	+70%	4,412	7,193	+63%
Tennessee	448	326	-27%	2,962	3,171	+ 7%
Texas	2,632	3,225	+23%	19,120	26,178	+37%
MOUNTAIN	1,845	1,881	+ 2%	13,879	16,943	+22%
Arizona	481	521	+ 8%	4,025	4,948	+23%
Colorado	267	313	+17%	2,091	2,700	+29%
Idaho	191	113	-41%	1,244	1,312	+ 5%
Montana	148	143	- 3%	1,066	1,153	+ 8%
Nevada	157	124	-21%	1,234	1,547	+25%
New Mexico	249	336	+35%	1,834	2,631	+43%
Utah	125	144	+15%	834	1,021	+22%
Wyoming	227	187	-18%	1,551	1,631	+ 5%
PACIFIC	2,381	1,760	-26%	18,666	17,038	- 9%
California	1,144	947	-17%	9,802	9,310	- 5%
Oregon	454	303	-33%	3,303	2,651	-20%
Washington	783	510	-35%	5,561	5,077	- 9%

MOBILE HOME SHIPMENTS

	SEPTEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	16	28	+75%	81	141	+74%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	2	NM	0	3	NM
CUMULATIVE BEGINNING INVENTORY	506	664		7,045	5,726	
GOVT. & EXPORT	0	0		35	0	
TOTAL SHIPMENTS	21,297	21,264	0%	163,623	189,936	+16%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY--Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
NORTHEAST	9,127 90%	1,038 10%	10,165 100%	8,085 89%	996 11%	9,081 100%
Connecticut	222	10	232	0	0	0
Maine	769	9	778	*	*	*
Massachusetts	326	66	392	0	0	0
New Hampshire	542	47	589	*	*	*
New Jersey	315	105	420	0	0	0
New York	2,537	366	2,903	*	*	*
Pennsylvania	3,991	417	4,408	8,085	996	9,081
Rhode Island	67	6	73	0	0	0
Vermont	358	12	370	*	*	*
EAST NORTH CENTRAL	14,133 87%	2,037 13%	16,170 100%	20,984 89%	2,491 11%	23,475 100%
Illinois	2,202	417	2,619	*	*	*
Indiana	3,156	391	3,547	16,435	2,140	18,575
Michigan	3,131	581	3,712	*	*	*
Ohio	3,729	565	4,294	1,365	196	1,561
Wisconsin	1,915	83	1,998	3,184	155	3,339

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	8,274	1,463	9,737	12,427	1,910	14,337
	85%	15%	100%	87%	13%	100%
Iowa	906	144	1,050	*	*	*
Kansas	1,870	326	2,196	6,963	523	7,486
Minnesota	1,263	170	1,433	1,669	372	2,041
Missouri	2,182	401	2,583	1,151	428	1,579
Nebraska	617	161	778	2,644	587	3,231
North Dakota	970	168	1,138	0	0	0
South Dakota	466	93	559	*	*	*
SOUTH ATLANTIC	36,366	16,283	52,649	37,623	17,020	54,643
	69%	31%	100%	69%	31%	100%
Delaware	892	129	1,021	0	0	0
Florida	9,882	9,733	19,615	6,603	8,464	15,067
Georgia	6,190	2,541	8,731	17,016	6,239	23,255
Maryland	756	137	893	*	*	*
North Carolina	8,928	1,617	10,545	12,305	2,120	14,425
South Carolina	4,655	1,391	6,046	*	*	*
Virginia	2,988	451	3,439	1,699	197	1,896
West Virginia	2,075	284	2,359	0	0	0
SOUTH CENTRAL	54,477	6,887	61,364	48,702	6,443	55,145
	89%	11%	100%	88%	12%	100%
Alabama	3,708	667	4,375	13,128	1,120	14,248
Arkansas	1,747	265	2,012	2,188	350	2,538
Kentucky	3,004	417	3,421	*	*	*
Louisiana	11,234	663	11,897	2,460	205	2,665
Mississippi	2,783	334	3,117	2,585	240	2,825
Oklahoma	6,613	580	7,193	727	55	782
Tennessee	2,734	437	3,171	4,502	721	5,223
Texas	22,654	3,524	26,178	23,112	3,752	26,864
MOUNTAIN	11,505	5,438	16,943	7,048	3,753	10,801
	68%	32%	100%	65%	35%	100%
Arizona	3,049	1,899	4,948	3,062	1,679	4,741
Colorado	2,013	687	2,700	1,564	679	2,243
Idaho	821	491	1,312	2,422	1,395	3,817
Montana	945	208	1,153	*	*	*
Nevada	611	936	1,547	0	0	0
New Mexico	2,058	573	2,631	0	0	0
Utah	686	335	1,021	*	*	*
Wyoming	1,322	309	1,631	0	0	0
PACIFIC	5,532	11,506	17,038	5,792	12,665	18,457
	32%	68%	100%	31%	69%	100%
California	2,309	7,001	9,310	2,653	8,245	10,898
Oregon	986	1,665	2,651	2,542	3,540	6,082
Washington	2,237	2,840	5,077	597	880	1,477

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-SEPT SHIPMENTS			JAN-SEPT PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	96	45	141	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	2	1	3	0	0	0
SUB-TOTAL U.S.	139,512 76%	44,698 24%	184,210 100%	140,661 76%	45,278 24%	185,939 100%
GOVT. & EXPORT	0	0	0			
CUMLATIVE BEGINNING INVENTORY	4,710	1,016	5,726			
OTHER (CANADA)				0	0	0
STATES WITH *				3,767	528	4,295
TOTAL	144,222 76%	45,714 24%	189,936 100%	144,428 76%	45,806 24%	190,234 100%

NOTE: Final 1980 product mix for total U.S. was 31% and 69% for multi-section and single-section homes respectively.

MANUFACTURED HOUSING INSTITUTE
1745 JEFFERSON DAVIS HIGHWAY
SUITE #511
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September 1981

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A6325-1
11/29/82

Manufacturing REPORT

Manufactured Housing Institute
1745 JEFFERSON DAVIS HIGHWAY, ARLINGTON, VIRGINIA 22202

November 1981

Manufacturers shipped 15,794 mobile homes to retail sales locations and permanent sites during November 1981. This was a 11% decrease from the 17,792 homes shipped in November 1980.

On a cumulative basis, manufacturers shipped 226,078 homes during the eleventh month period ended November 1981, compared to 205,237 homes shipped during the same period a year ago, a 10% increase.

DATA SOURCE: National Conference of States on Building Codes and Standards, Inc.
For further information, call (703) 979-6620

MOBILE HOME PRODUCTION

	EACH MONTH			CUMULATIVE FOR YEAR			
	1980	1981	PERCENTAGE CHANGE		1980	1981	PERCENTAGE CHANGE
January	18,111	15,818	-13%	January	18,111	15,818	-13%
February	18,846	17,347	- 8%	Jan-Feb	36,957	33,165	-10%
March	19,211	21,536	+12%	Jan-Mar	56,168	54,701	- 3%
April	18,178	24,034	+32%	Jan-April	74,346	78,735	+ 6%
May	15,445	22,883	+48%	Jan-May	89,791	101,618	+13%
June	15,382	23,039	+50%	Jan-June	105,173	124,657	+19%
July	16,964	21,724	+28%	Jan-July	122,137	146,381	+20%
August	20,006	22,348	+12%	Jan-Aug	142,143	168,729	+19%
September	21,452	21,505	0%	Jan-Sept	163,595	190,234	+16%
October	23,641	20,208	-15%	Jan-Oct	187,236	210,442	+12%
November	17,806	15,696	-12%	Jan-Nov	205,042	226,138	+10%
December	15,967			Jan-Dec	221,009		

ESTIMATED MOBILE HOME SHIPMENTS*

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October	23,822	20,348	-15%	Jan-Oct	187,445	210,284	+12%
November	17,792	15,794	-11%	Jan-Nov	205,237	226,078	+10%
December	15,854			Jan-Dec	221,091		

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MANUFACTURER INVENTORY

	AS A PERCENTAGE OF SAME MONTH PRODUCTION			HOMES IN INVENTORY	
	1980	1981		1980	1981
January	5.4%	5.1%	January	984	816
February	5.3%	3.6%	February	995	629
March	5.1%	3.1%	March	984	689
April	5.2%	2.5%	April	947	595
May	4.8%	2.6%	May	739	594
June	4.0%	2.5%	June	620	581
July	3.4%	2.5%	July	581	551
August	2.5%	3.0%	August	506	664
September	3.1%	4.2%	September	661	905
October	2.0%	3.8%	October	480	765
November	2.7%	4.2%	November	494	667
December	3.8%		December	607	

MOBILE HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	773	685	-11%	9,885	10,638	+ 8%
Connecticut	0	0	0%	0	0	0%
Maine	*	*	*	*	*	*
Massachusetts	0	0	0%	0	0	0%
New Hampshire	*	*	*	*	*	*
New Jersey	0	0	0%	0	0	0%
New York	*	*	*	*	*	*
Pennsylvania	773	685	-11%	9,885	10,638	+ 8%
Rhode Island	0	0	0%	0	0	0%
Vermont	*	*	*	*	*	*
EAST NORTH CENTRAL	1,804	1,281	-29%	26,204	26,733	+ 2%
Illinois	*	*	*	*	*	*
Indiana	1,391	1,079	-22%	20,017	21,220	+ 6%
Michigan	*	*	*	48	*	*
Ohio	183	56	-69%	2,686	1,710	-36%
Wisconsin	230	146	-37%	3,453	3,803	+10%
WEST NORTH CENTRAL	1,295	1,271	- 2%	13,896	17,232	+24%
Iowa	*	*	*	*	*	*
Kansas	645	724	+12%	6,933	9,107	+31%
Minnesota	172	150	-13%	2,058	2,381	+16%
Missouri	155	112	-28%	1,680	1,875	+12%
Nebraska	323	285	-12%	3,225	3,869	+20%
North Dakota	0	0	0%	0	0	0%
South Dakota	*	*	*	*	*	*
SOUTH ATLANTIC	5,342	4,778	-11%	57,777	65,473	+13%
Delaware	0	0	0%	0	0	0%
Florida	1,742	1,415	-19%	18,803	18,185	- 3%
Georgia	2,041	1,965	- 4%	22,393	27,620	+23%
Maryland	*	*	*	*	*	*
North Carolina	1,372	1,271	- 7%	14,549	17,423	+20%
South Carolina	*	*	*	*	*	*
Virginia	187	127	-32%	2,032	2,245	+11%
West Virginia	0	0	0%	0	0	0%
SOUTH CENTRAL	5,222	5,306	+ 2%	56,959	66,924	+18%
Alabama	1,284	1,199	- 7%	14,743	16,945	+15%
Arkansas	227	226	0%	2,976	3,068	+ 3%
Kentucky	*	*	*	*	*	*
Louisiana	258	211	-18%	2,880	3,193	+11%
Mississippi	308	324	+ 5%	3,002	3,482	+16%
Oklahoma	88	106	+21%	985	1,006	+ 2%
Tennessee	487	428	-12%	4,869	6,263	+29%
Texas	2,570	2,812	+ 9%	27,504	32,967	+20%

MOBILE HOME PRODUCTION

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
MOUNTAIN	1,008	855	-15%	11,524	12,760	+11%
Arizona	426	446	+ 5%	4,291	5,740	+34%
Colorado	193	177	- 8%	2,220	2,605	+17%
Idaho	389	232	-40%	5,013	4,415	-12%
Montana	*	*	*	*	*	*
Nevada	0	0	0%	0	0	0%
New Mexico	0	0	0%	0	0	0%
Utah	*	*	*	*	*	*
Wyoming	0	0	0%	0	0	0%
PACIFIC	1,947	1,231	-37%	23,754	21,398	-10%
California	1,076	748	-31%	13,628	12,644	- 7%
Oregon	644	403	-37%	8,005	7,067	-12%
Washington	227	80	-65%	2,121	1,687	-21%
ALASKA	*	*	*	*	*	*
HAWAII	0	0	0%	0	0	0%
OTHER (CANADA)	3	0	0%	3	0	0%
STATES WITH*	412	289	-30%	5,040	4,980	- 1%
TOTAL PRODUCTION	17,806	15,696	-12%	205,042	226,138	+10%

*These states have less than three manufacturers, figures are aggregated on first line above totals to protect proprietary information.

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been marked NM, not meaningful, in these cases.

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
NORTHEAST	860	638	-26%	11,346	11,725	+ 3%
Connecticut	27	20	-26%	292	272	- 7%
Maine	60	35	-42%	805	862	+ 7%
Massachusetts	47	18	-62%	486	446	- 8%
New Hampshire	66	48	-27%	684	700	+ 2%
New Jersey	46	32	-30%	664	508	-24%
New York	221	189	-15%	2,977	3,338	+12%
Pennsylvania	364	278	-24%	4,986	5,100	+ 2%
Rhode Island	6	5	-17%	58	88	+52%
Vermont	23	13	-44%	394	411	+ 4%

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
EAST NORTH CENTRAL	1,358	859	-37%	18,932	18,301	0%
Illinois	201	154	-23%	2,986	3,022	- 1%
Indiana	318	202	-37%	4,151	4,023	- 3%
Michigan	267	190	-29%	4,256	4,185	- 2%
Ohio	437	222	-49%	5,686	4,820	-15%
Wisconsin	135	91	-33%	1,853	2,251	+22%
WEST NORTH CENTRAL	861	684	-21%	10,281	11,369	+11%
Iowa	91	55	-40%	1,152	1,189	+ 3%
Kansas	209	228	+ 9%	2,066	2,673	+29%
Minnesota	97	70	-28%	1,434	1,614	+13%
Missouri	215	157	-27%	3,076	2,968	- 4%
Nebraska	79	54	-32%	868	913	+ 5%
North Dakota	116	74	-36%	1,076	1,334	+24%
South Dakota	54	46	-15%	609	678	+11%
SOUTH ATLANTIC	5,231	4,514	-14%	56,319	63,028	+12%
Delaware	78	104	+33%	979	1,217	+24%
Florida	2,327	1,839	-21%	24,436	23,618	- 3%
Georgia	719	629	-13%	7,990	10,157	+27%
Maryland	113	64	-43%	1,051	1,079	+ 3%
North Carolina	1,017	940	- 8%	10,037	12,778	+27%
South Carolina	468	502	+ 7%	5,310	7,221	+36%
Virginia	338	241	-29%	3,623	4,176	+15%
West Virginia	171	195	+14%	2,893	2,782	- 4%
SOUTH CENTRAL	5,532	5,809	+ 5%	59,595	74,256	+25%
Alabama	413	318	-23%	4,947	5,146	+ 4%
Arkansas	238	120	-50%	2,249	2,291	+ 2%
Kentucky	275	296	+ 8%	3,491	4,041	+16%
Louisiana	1,099	1,022	- 7%	11,236	14,177	+26%
Mississippi	255	197	-23%	3,578	3,586	0%
Oklahoma	541	846	+56%	5,683	9,068	+60%
Tennessee	295	186	-37%	3,753	3,636	- 3%
Texas	2,416	2,824	+17%	24,658	32,311	+31%
MOUNTAIN	1,565	1,446	- 8%	17,524	20,139	+15%
Arizona	476	491	+ 3%	5,081	5,996	+18%
Colorado	219	201	- 8%	2,625	3,179	+21%
Idaho	95	71	-25%	1,501	1,459	- 3%
Montana	115	87	-24%	1,328	1,342	+ 1%
Nevada	144	69	-52%	1,570	1,718	+ 9%
New Mexico	252	253	0%	2,391	3,214	+34%
Utah	93	101	+ 9%	1,070	1,280	+20%
Wyoming	171	173	+ 1%	1,958	1,951	0%
PACIFIC	1,892	1,077	-43%	22,908	19,624	-14%
California	941	617	-34%	11,859	10,770	- 9%
Oregon	342	141	-59%	4,028	3,003	-25%
Washington	609	319	-48%	7,021	5,851	-17%

MOBILE HOME SHIPMENTS

	NOVEMBER			YEAR-TO-DATE		
	1980	1981	PERCENTAGE CHANGE	1980	1981	PERCENTAGE CHANGE
ALASKA	13	1	-92%	111	188	+69%
HAWAII	0	0	0%	0	0	0%
D.C. & U.S. TERR.	0	0	0%	0	3	NM
CUMULATIVE BEGINNING INVENTORY	480	765		8,186	7,396	
GOVT. & EXPORT	0	1		35	49	
TOTAL SHIPMENTS	17,792	15,794	-11%	205,237	226,078	+10%

NOTE: On a monthly basis, states with low levels of production and shipment activity are not necessarily comparable and often result in variances of greater than 100%. Percentage variances have been omitted in these cases.

CUMULATIVE BEGINNING INVENTORY-Beginning inventory accumulates and must be added to total shipments on a monthly and year-to-date basis. The data source, NCSBCS, does not account for the ultimate destination of inventory (destination pending) items on a monthly basis. On a periodic basis, other than monthly, NCSBCS will determine the destination of inventory.

YEAR-TO-DATE 1981 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI SECTION	TOTAL PRODUCTION
NORTHEAST	10,519 90%	1,206 10%	11,725 100%	9,470 89%	1,168 11%	10,638 100%
Connecticut	259	13	272	0	0	0
Maine	853	9	862	*	*	*
Massachusetts	370	76	446	0	0	0
New Hampshire	637	63	700	*	*	*
New Jersey	385	123	508	0	0	0
New York	2,930	408	3,338	*	*	*
Pennsylvania	4,605	495	5,100	9,470	1,168	10,638
Rhode Island	81	7	88	0	0	0
Vermont	399	12	411	*	*	*
EAST NORTH CENTRAL	15,983 87%	2,318 13%	18,301 100%	23,886 89%	2,847 11%	26,733 100%
Illinois	2,548	474	3,022	*	*	*
Indiana	3,574	449	4,023	18,758	2,462	21,220
Michigan	3,527	658	4,185	*	*	*
Ohio	4,178	642	4,820	1,493	217	1,710
Wisconsin	2,156	95	2,251	3,635	168	3,803

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
WEST NORTH CENTRAL	9,674	1,695	11,369	15,010	2,222	17,232
	85%	15%	100%	87%	13%	100%
Iowa	1,037	152	1,189	*	*	*
Kansas	2,263	410	2,673	8,480	627	9,107
Minnesota	1,427	187	1,614	1,961	420	2,381
Missouri	2,509	459	2,968	1,383	492	1,875
Nebraska	725	188	913	3,186	683	3,869
North Dakota	1,144	190	1,334	0	0	0
South Dakota	569	109	678	*	*	*
SOUTH ATLANTIC	43,417	19,611	63,028	44,987	20,486	65,473
	69%	31%	100%	69%	31%	100%
Delaware	1,066	151	1,217	0	0	0
Florida	11,886	11,732	23,618	7,961	10,224	18,185
Georgia	7,122	3,035	10,157	20,173	7,447	27,620
Maryland	903	176	1,079	*	*	*
North Carolina	10,812	1,966	12,778	14,839	2,584	17,423
South Carolina	5,551	1,670	7,221	*	*	*
Virginia	3,629	547	4,176	2,014	231	2,245
West Virginia	2,448	334	2,782	0	0	0
SOUTH CENTRAL	66,129	8,127	74,256	59,326	7,598	66,924
	89%	11%	100%	89%	11%	100%
Alabama	4,368	778	5,146	15,645	1,300	16,945
Arkansas	1,997	294	2,291	2,664	404	3,068
Kentucky	3,562	479	4,041	*	*	*
Louisiana	13,400	777	14,177	2,950	243	3,193
Mississippi	3,214	372	3,586	3,222	260	3,482
Oklahoma	8,353	715	9,068	944	62	1,006
Tennessee	3,126	510	3,636	5,442	821	6,263
Texas	28,109	4,202	32,311	28,459	4,508	32,967
MOUNTAIN	13,743	6,396	20,139	8,302	4,458	12,760
	68%	32%	100%	65%	35%	100%
Arizona	3,702	2,294	5,996	3,689	2,051	5,740
Colorado	2,354	825	3,179	1,778	827	2,605
Idaho	905	554	1,459	2,835	1,580	4,415
Montana	1,112	230	1,342	*	*	*
Nevada	684	1,034	1,718	0	0	0
New Mexico	2,530	684	3,214	0	0	0
Utah	882	398	1,280	*	*	*
Wyoming	1,574	377	1,951	0	0	0
PACIFIC	6,401	13,223	19,624	6,827	14,571	21,398
	33%	67%	100%	32%	68%	100%
California	2,679	8,091	10,770	3,138	9,506	12,644
Oregon	1,110	1,893	3,003	3,022	4,045	7,067
Washington	2,612	3,239	5,851	667	1,020	1,687

YEAR-TO-DATE
1981 PRODUCT MIX

	JAN-NOV SHIPMENTS			JAN-NOV PRODUCTION		
	SINGLE-SECTION	MULTI-SECTION	TOTAL SHIPMENTS	SINGLE-SECTION	MULTI-SECTION	TOTAL PRODUCTION
ALASKA	136	52	188	*	*	*
HAWAII	0	0	0	0	0	0
D.C. & U.S. TERR.	2	1	3	0	0	0
SUB-TOTAL U.S.	166,004 76%	52,629 24%	218,633 100%	167,808 76%	53,350 24%	221,158 100%
GOVT. & EXPORT	49	0	49			
CUMULATIVE BEGINNING INVENTORY	6,065	1,331	7,396			
OTHER (CANADA)				0	0	0
STATES WITH *				4,365	615	4,980
TOTAL	172,118 76%	53,960 24%	226,078 100%	172,173 76%	53,965 24%	226,138 100%

NOTE: Final 1980 product mix for total U.S. was 27% and 73% for multi-section and single-section homes respectively.

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